

PRESS RELEASE – June 28 2005

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“Quiet Company” Claims More of Market

Marina del Rey, CA – Package Products & Services, Inc, of Marina del Rey, CA relish the fact that they are considered a “quiet company”. PPS was the first in the world to provide a 100% Web-based “Work Order System” or CMMS (Computerized Maintenance Management System) system in 1996. PPS now, provides its complete suite of OPRA Web-based software modules to municipal governments, school districts, colleges and corporate clients supporting thousands of transactions on a daily basis.

“We may be quiet but our customers know us well and business is booming” said Warren Wagner President of PPS. The company admits that it may have missed the dot com boom of the late 1990’s when everything from dog food to on line dating was booming, but sees their sustained focus during that time on actual useful Internet applications as sort of a “Turtle and the Hare” scenario. “Back in 2000 I went to a Christmas Party in Santa Monica hosted by a now defunct Internet public relations company. Nobody wanted to talk to me unless I have raised at least fifty million dollars and or had a fancy office. So I smiled, had an appetizer and left knowing in my heart that these people would be looking for a job by next Christmas”, said Warren Wagner, CEO of the company.

As a self described “chronic entrepreneur”, Wagner is no stranger to seeing a trend now and then himself. In the seventies and mid eighties his recording studio and publishing company in Memphis, TN credits ranged from Rick Dees (Disco Duck), Kenny Rogers and a myriad of other artist including Jimmy Griffin (of the group Bread), Doctor John and many others. “One of our staff bands consisted of Steve Cropper (Booker T and the MGs, Blues Brothers), Duck Dunn (Booker T and the MGs, Blues Brothers), and Willie Hall (Blues Brothers) which were all “quiet” sidemen.

While rubbing elbows with these “quiet” people who wrote, produced or, played on hundreds of hit records and helped shape the nature of the American culture, Wagner sees their “under the radar” example a key to success in his business. “Whatever you do – do it the best you can. Most of all strive to innovate and make whatever you do better”.

The “quiet” philosophy combined with the “Turtle and the Hare” scenario seems to be working out with the addition of several new clients for the OPRA system. Under confidentially agreements, the company cannot reveal some of the new clients, but can say that they are “substantial”.

“We like being sort of stealthy and I believe our clients appreciate that.- it boils down to better service” Said Wagner who is equally proud of his company’s progress with OPRA as he is with his contribution to the advancement of both computer technology education and the applied sciences in California.

Since 1998 Wagner has served on no less than six advisory panels for the California Commission of Teacher Credentialing rubbing elbows with more groups of the best and brightest “quiet” people within their fields. More than likely, the quiet panels that Wagner served on in California will indeed shape future generations and probably more than the music he produced back in Memphis. Among other responsibilities, the California Commission on Teacher Credentialing is charged by the Governor and Legislators to define standards of teacher education in each subject in which they teach, monitor how the new teachers are taught and how the teachers are tested in each subject they teach.

“Usually, I was the only one (of these panels) without at least a PHD. As the entrepreneur representative of these panels, and academic outsider, I provided a balance between academia and reality. My fellow panel members through these years know that we have made a major contribution to the future of both computer technology and industrial technology education in not only California but the entire country in a quiet but powerful way”.

OK, one could guess where this press release is going. Praise for OPRA, praise for Wagner or praise for California. “SHUT UP and be quiet” says Wagner “build it, do it, give good service, contribute back and it will come. Sometime along the journey you have to share the knowledge that it’s all good and smile”.

The OPRA browser based system uses familiar Internet buttons, navigation conventions and forms which make training less of an issue than with traditional stand alone systems. Clients may utilize OPRA’s server sites which feature carrier redundancy, system redundancy and ultra-high security. OPRA users may at any time elect to run the software from its own local servers from a menu of operating system and database configurations including LINUX, MS-NT/2000/2003 using MS-SQL, MYSQL or even MS-ACCESS.

PPS Systems, Inc. is a privately held company with headquarters in Marina del Rey, California. The service that is described above relates to a natural expansion of the utilization of the company’s expertise and services available. Interested parties may contact PPS at 800-545-4888 or email at sales@opras.net.

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